



# SBA Monthly

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District Director

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**October 2003**

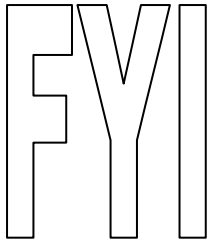
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e-mail [lola.kress@sba.gov](mailto:lola.kress@sba.gov) with your request.

## FREE LENDER TRAINING

The North Florida District Office will be conducting **FREE** training classes for lenders in our office at 7825 Baymeadows Way, Suite 1200-B, Jacksonville, FL on December 2 and 3, 2003. Training encompasses regular 7(a), LowDoc, SBAExpress and 504 loan programs. To make reservations, please contact Rosalind Bryant at [Rosalind.bryant@sba.gov](mailto:Rosalind.bryant@sba.gov) or 904/443-1906.

# Loan Reports For North Florida as of September 30, 2003



SBA's Lender Training manual is now available on CD and on line at <http://www.sba.gov/fl/north/nflendersmanual.html>. Please be sure to explore the manual. The SBA is planning to provide Lender Training in the near future, so be sure to stay tuned! (See front page)  
Thanks!

## *Top 10 7(a) Lenders by Number of Loans Made for FY 2003 As of September 30 2003*

| Lender                                 | No. of Loans | Dollars      |
|--|--------------|--------------|
| BANK OF AMERICA, NATIONAL ASSOCIATION  | 414          | \$14,380,800 |
| BANCO POPULAR NORTH AMERICA            | 88           | \$21,039,500 |
| INNOVATIVE BANK                        | 70           | \$487,000    |
| CIT SMALL BUSINESS LENDING CORPORATION | 65           | \$27,034,600 |
| LIBERTY NATIONAL BANK                  | 51           | \$10,623,000 |
| CAPITAL ONE, FEDERAL SAVINGS BANK      | 46           | \$2,435,000  |
| FIRST COAST COMMUNITY BANK             | 33           | \$9,653,700  |
| CENTERBANK OF JACKSONVILLE, N.A.       | 31           | \$5,400,000  |
| COMERICA BANK                          | 23           | \$8,933,900  |
| WACHOVIA                               | 17           | \$10,640,000 |

## *504 Lenders by Number of Loans Made for FY 2003 As of September 30, 2003*

| Lender  | No. of Loans | *Dollars             |
|---|--------------|----------------------|
| FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC. | 46           | \$61,592,284         |
| FLORIDA BUSINESS DEVELOPMENT CORPORATION        | 21           | \$27,163,279         |
| JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC  | 16           | \$20,683,208         |
| BUSINESS DEVELOPMENT CORP. OF NE FLORIDA, INC.  | 15           | \$22,317,000         |
| ALABAMA COMMUNITY DEVELOPMENT CORP.             | 6            | \$5,626,944          |
| NORTH CENTRAL FL AREAWIDE DEVELOPMENT CO, INC.  | 4            | \$2,364,000          |
| COASTAL AREA DISTRICT AUTHORITY, INC.           | 1            | \$1,682,500          |
| <b>TOTAL</b>                                    | <b>109</b>   | <b>\$141,429,475</b> |

\* Dollar amount provided includes both the SBA Loan amount and the First Mortgage Dollar Amount.

**North Florida District Office**  
**Loan Activity by County for FY 2003**  
*As of September 30, 2003*

| County       | Number of Loans | Dollar Amount        |
|--------------|-----------------|----------------------|
| ALACHUA      | 45              | \$8,648,800.00       |
| BAKER        | 1               | \$172,000.00         |
| BAY          | 16              | \$4,718,000.00       |
| BRADFORD     | 2               | \$402,000.00         |
| CALHOUN      | 1               | \$10,000.00          |
| CITRUS       | 9               | \$1,523,000.00       |
| CLAY         | 30              | \$5,302,000.00       |
| COLUMBIA     | 6               | \$1,608,000.00       |
| DUVAL        | 1 95            | \$38,360,700.00      |
| ESCAMBIA     | 47              | \$9,737,700.00       |
| FLAGLER      | 8               | \$495,000.00         |
| FRANKLIN     | 2               | \$535,000.00         |
| GADSDEN      | 6               | \$1,104,700.00       |
| GILCHRIST    | 1               | \$50,000.00          |
| GULF         | 1               | \$1,168,000.00       |
| HAMILTON     | 3               | \$1,128,000.00       |
| HERNANDO     | 30              | \$4,947,000.00       |
| JACKSON      | 7               | \$2,864,615.00       |
| LAFAYETTE    | 1               | \$818,000.00         |
| LAKE         | 28              | \$3,787,300.00       |
| LEON         | 37              | \$4,192,200.00       |
| LEVY         | 1               | \$298,000.00         |
| LIBERTY      | 1               | \$50,000.00          |
| MADISON      | 1               | \$50,000.00          |
| MARION       | 25              | \$2,587,000.00       |
| NASSAU       | 6               | \$9,521,700.00       |
| OKALOOSA     | 41              | \$10,899,500.00      |
| ORANGE       | 348             | \$62,664,500.00      |
| OSCEOLA      | 1               | \$100,000.00         |
| PUTNAM       | 6               | \$1,215,800.00       |
| SANTA ROSA   | 19              | \$4,561,380.00       |
| SEMINOLE     | 125             | \$25,030,400.00      |
| ST. JOHNS    | 47              | \$14,748,100.00      |
| SUMTER       | 1               | \$15,000.00          |
| SUWANNEE     | 5               | \$305,650.00         |
| TAYLOR       | 1               | \$10,000.00          |
| VOLUSIA      | 78              | \$20,393,400.00      |
| WAKULLA      | 4               | \$1,305,000.00       |
| WALTON       | 4               | \$695,500.00         |
| <b>TOTAL</b> | <b>1210</b>     | <b>\$246,022,945</b> |

**LATEST SOP CHANGES**

**SBA Policy Notice 5000-882 streamlines the process for approving extensions of 7(a) disbursement periods.**

**Visit SBA's website at [www.sba.gov/banking](http://www.sba.gov/banking) for further details.**